

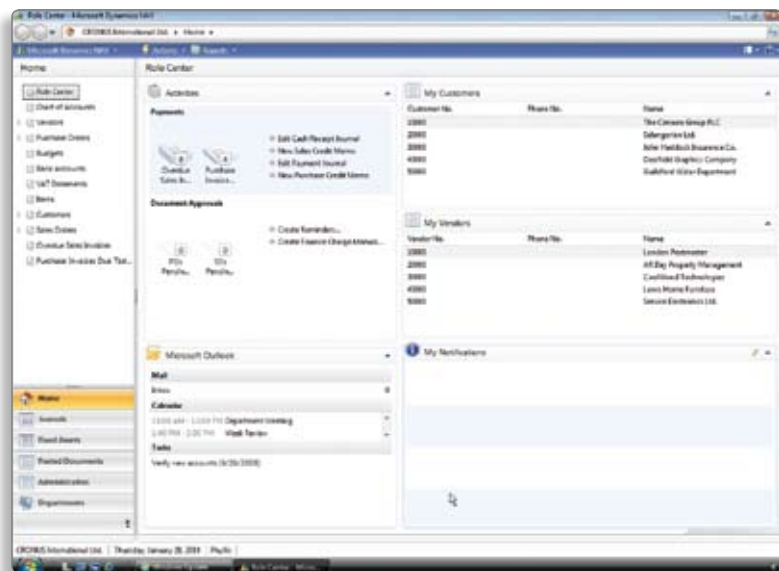
# ACHIEVE

## BENEFITS

- **Enhance personal productivity.** Role Centers provide employees with RoleTailored views that empower them to accomplish more each day with a clear overview of relevant tasks and information.
- **Connect, adapt, and grow.** Flexible three-tier architecture simplifies the process of adding new functionality, integrating Microsoft Dynamics NAV 2009 with other line-of-business systems and growing the solution as your needs change.
- **Improve data exchange.** Work with a truly connected business system. Web services make it easy to share data with other applications, while helping to maintain data integrity and security.
- **Make data more usable with enhanced reporting.** New layout and reporting options help you easily create visually appealing reports that communicate information effectively.
- **Get more from your Microsoft investment.** Even tighter integration with Microsoft® Office programs enables employees to access Microsoft Office Outlook®, Microsoft Office Excel®, and Microsoft Office Word from their Role Centers, so they can easily find, use, and share information.

## Microsoft Dynamics NAV 2009 Highlights

Experience a comprehensive business management solution that helps people work faster and smarter, and gives your business the flexibility to adapt to new opportunities and growth. Microsoft Dynamics® NAV 2009 offers a breakthrough user experience and technology innovations that can simplify access to information, improve organizational agility, streamline integration with a wide range of applications, enhance reporting, and maximize your investment in other Microsoft products and technologies.



*Role Centers provide employees with a comprehensive overview of the information and tasks most relevant to their jobs.*

Microsoft Dynamics NAV 2009 is a business management solution that works the way people do. Easy-to-use Role Centers give everyone in your organization new ways to organize work and prioritize relevant tasks, increasing productivity and effectiveness.

Microsoft Dynamics NAV 2009 also introduces three-tier architecture and built-in support for Web services that can simplify connecting to other applications, significantly reducing integration efforts and costs. You'll also gain improved flexibility and power to exchange information and collaborate with customers, suppliers, and partners across a wide range of data sources.

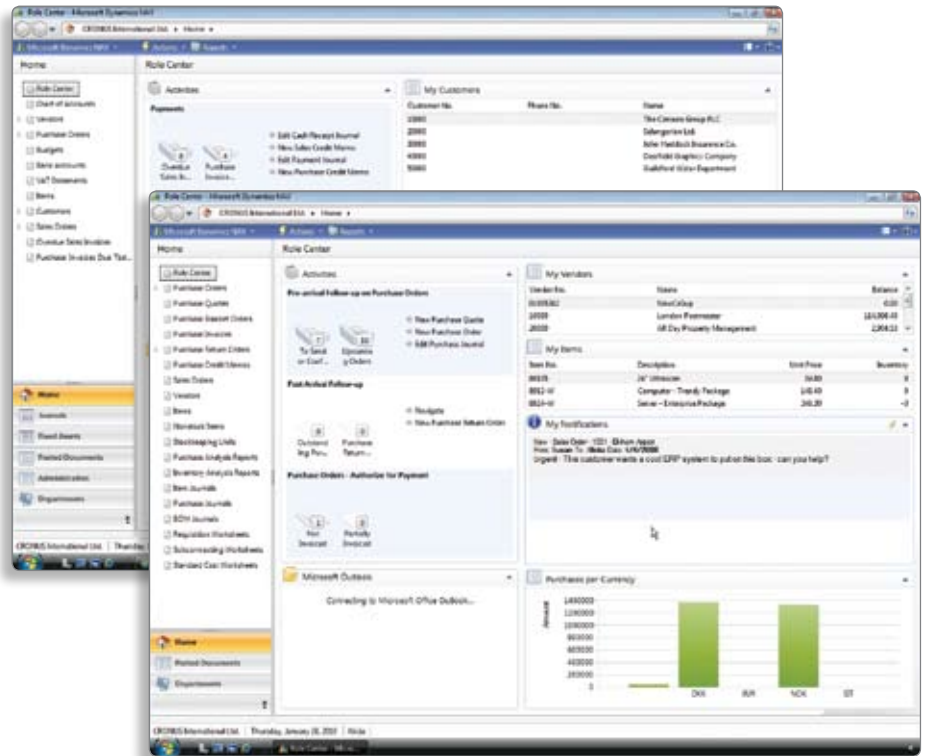
## Viewpoint: Purchasing Agent

Purchasing agents order materials and supplies, from pencils to inventory items. Other departments rely on them to get them what they need, when they need it, at the lowest possible cost without sacrificing quality. Routine tasks include getting quotes to internal and external customers, placing purchase orders, replenishing stock at specified levels, matching packing slips to orders, and following up on PO confirmations and partial receipts. Purchasing agents build strong relationships with suppliers and depend heavily on e-mail. Microsoft Dynamics NAV 2009 provides a Role Center specifically designed to help purchasing agents handle their jobs with a single view of:

- Outlook e-mail
- Purchase orders, upcoming and outstanding
- Purchase quotes
- Purchase blanket orders
- Purchase invoices, due and partial
- Purchase return orders list
- Purchase credit memos list
- Sales orders, approved
- Vendor list
- Price lists
- Items list
- Nonstock items list
- Stockkeeping units list
- Analysis reports (purchase and inventory)
- Journal information (purchase, item, BOM)
- Worksheets (requisition, subcontracting, standard cost)

## Breakthrough Role Centers Boost Productivity

Based on research into the way people *really* work, Microsoft Dynamics NAV 2009 delivers simplified access to RoleTailored views and business processes—giving your employees an appealing, easy-to-navigate window into their work world.



*Role Centers are designed to make it easy for people to view their most important work priorities and easily access the information and tools they need. These screen shots show different views for an Account Manager and a Purchasing Agent.*

Out of the box, Microsoft Dynamics NAV 2009 delivers 21 Role Centers optimized for different key employee functions. Working with your Microsoft Dynamics Certified Partner, you can customize Role Centers or create new ones that meet specific business and industry needs.

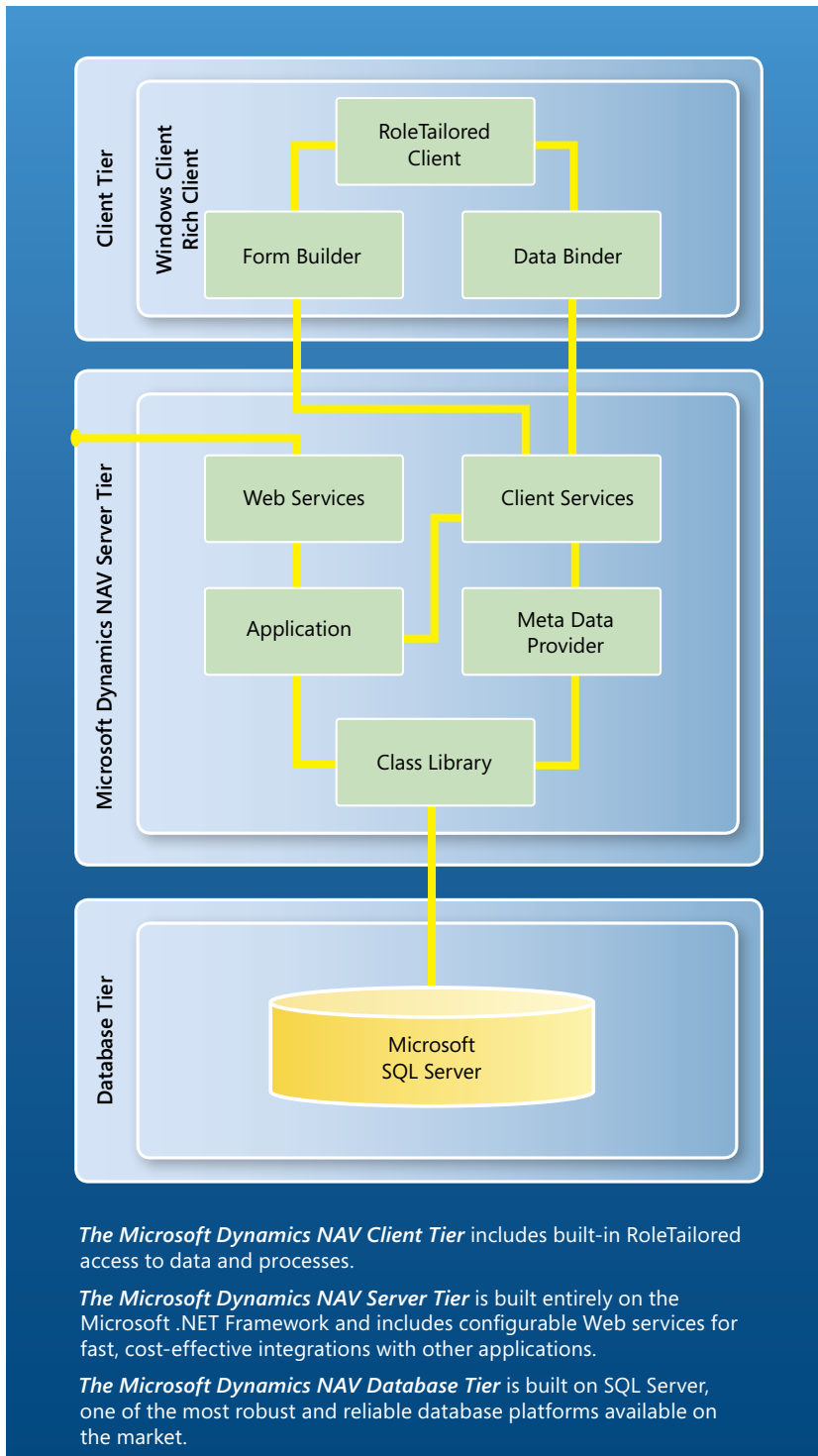
## Analyze, Communicate, and Collaborate Effectively

Improved reporting capabilities equip your organization with deep visibility into information and operations, driving strategic, informed decisions. Report Designer in Microsoft SQL Server® Reporting Services is built into Microsoft Dynamics NAV 2009. People in your organization can design their own intuitive, easy-to-use reports and quickly transform them into PDFs for broader distribution. And, by combining Microsoft Dynamics NAV with SQL Server Reporting Services and SQL Server Analysis Services, you can accelerate business insight and expand the value of business data even further.

Equally important, Microsoft Dynamics NAV 2009 can unleash the power to communicate and collaborate effectively—and optimize your technology investments—through deep integration with the Microsoft Office system, including Excel, Word, Microsoft Office SharePoint® Server, and Microsoft Office PerformancePoint™ Server.

## Fuel Business Agility and Growth

Meet changing business needs without disrupting your operations or your IT budget. Working with flexible, three-tier architecture, your partner can extend or adapt Microsoft Dynamics NAV and add more users efficiently and cost-effectively.



## Add Value with Web Services

Web services in Microsoft Dynamics NAV 2009 make data and business logic available to other applications, simplifying information exchange and integration with other IT systems. And Microsoft Dynamics NAV 2009 is based on the Microsoft .NET Framework, so partners can efficiently integrate with or build add-on .NET applications.

## Viewpoint: Accounting Manager

Accounting managers oversee the accounting processes throughout the company, including processing general ledger transactions; reviewing and approving accounts receivable, accounts payable, payroll, and bank transactions; managing monthly and yearly closing periods; and reviewing aging reports. Part overseer, part business analyst, and part detective, accounting managers are heavy data users who handle a wide range of standard and customized reports to verify and document financials, and who research detailed questions from management, customers, and external auditors. A specific Role Center in Microsoft Dynamics NAV 2009 helps accounting managers access the full scope of tasks, information, and reports they need with a single view of:

- Chart of accounts
- Budget information
- Bank accounts list
- VAT statements
- Items list
- Customer list
- Sales orders, approved and pending
- Overdue sales invoices
- Sales credit memos
- Vendor list
- Purchase orders, approved and pending
- Purchase invoices due
- Finance charge memos
- Cash receipt and payments journals
- Posted documents list
- Standard and customer reports

## A Sound Investment for Your Business

Microsoft Dynamics NAV 2009 can give you the right solution, at the right price, and the support you need to focus on building your business, rather on your technology systems.

### Choose the solution that fits your needs with Business Ready Licensing

By offering straightforward purchasing and upgrade options, Business Ready Licensing helps save time, reduce unnecessary costs, and free you to add capabilities when the time is right. This simplified approach and a predictable path for growing your solution help protect your investment and minimize disruption to your business when you upgrade your system—helping to ensure a low total cost of ownership.

### Protect your investment with the Business Ready Enhancement Plan

Available worldwide to Microsoft Dynamics NAV customers, the Business Ready Enhancement Plan helps ensure smooth upgrades, updates, and maintenance support so you can stay current with the latest technologies and compliant with regulatory changes. The plan includes upgrades, service pack updates, and regulatory/tax updates, along with investment protection, lifecycle support, and more. Equally important, the plan can help you get more out of your solution and boost productivity with CustomerSource, a self-service portal that offers unlimited online training, a Knowledge Base, downloads and updates, and newsgroups.

### Work with a partner who understands your business

Tap into the global network of Microsoft Certified Partners with the industry and technical expertise to help you adapt your solution to fit your specific type of business. Your local Microsoft Certified Partner can provide expert support for implementation and help your company benefit from a rich ecosystem of offerings. They can help you meet specialized needs across a wide range of industries and open the path to achieving new business goals.

### Simplify change with a logical, efficient upgrade path

Your Microsoft Dynamics partner can take advantage of Microsoft Upgrade Service Centers to provide you with a smooth upgrade to Microsoft Dynamics NAV 2009. With this latest release, you can realize the benefits of industry-leading technology innovations, eliminate expensive customizations required to upgrade previous versions, and reduce maintenance complexity and cost.

To learn more about Microsoft Dynamics NAV 2009, visit [www.microsoft.com/dynamics/nav](http://www.microsoft.com/dynamics/nav).